



About Us

Locations

Madison, WI - Corporate Office

7700 Mineral Point Road
Madison, WI 53717
608.833.5550 • 800.388.5550

Chicago, IL

25 Northwest Point Boulevard
Suite 910
Elk Grove Village, IL 60007

Des Moines, IA

2650 106th Street
Suite 120
Urbandale, IA 50322
515.331.0767

Indianapolis, IN

716 Adams Street
Suite B
Carmel, IN 46032
317.805.1968

Departments

Accounts	800.933.0220
Cards	877.636.7244
Cash Letter	800.933.0220
Commercial Banking	800.666.5595
International	800.933.0220
Investments	800.955.4468
Leasing/BBCLSI	800.388.5550
Mortgages	800.850.5730
Mortgage Servicing	866.568.0778
Online Access/FIRE	855.522.3473
Wealth Mngt/BFSN	800.316.8565
All other inquiries	800.388.5550

Who We Are

Bankers' Bank does not serve the general public; therefore, we do not compete with our clients. We strive to remain the leading provider of banking services for community-minded institutions of all sizes by offering the products and personal assistance that keep your bank competitive.

Bankers' Bank is always a partner, never a competitor with the over 800 Midwestern financial institutions our staff serves each day. Based in Madison, Wis., since 1981, we serve our customers through additional offices in the Chicago, Des Moines and Indianapolis areas. Your Bankers' Bank correspondent and commercial banking representatives reside in and work out of various locations in Illinois, Indiana, Iowa, and Wisconsin. In-person service visits are the norm, not the exception.

Bankers' Bank provides services only to financial institutions and is owned by its customer banks. Our ownership is independent of control by any group or other affiliation. Ownership interests are available to our customers but are not a requirement.

Our large product mix of over 70 services strictly supports financial institutions, providing you with effective and diverse tools to best serve your customers. Call us today, or go to BankersBank.com to learn more.

Our Mission

At Bankers' Bank, our mission is to enhance the value of community-based financial institutions by delivering the highest quality products and services at competitive pricing, while providing a return to our shareholders. Bankers' Bank is not a retail bank; therefore, we will not compete with our clients for market or charters.

Our Objective

The objective of Bankers' Bank is to provide community-based financial institutions with consolidated strength, preserving the economic viability of those institutions.

This objective will be reached by:

- Improving the quality of available banking services
- Assuring the availability of reliable banking services
- Developing new services that enhance the ability of independent banks to compete in a changing banking environment
- Providing consolidated purchasing power and competitive advantage for customer and shareholder banks while maintaining individual bank identities and competitive structure

Products & Services

Account Services

- ACH & ACH Risk Services
- Cash Management
- Daily Reporting - *FIRESafe*
- DDA/Transaction Settlement
- Federal Reserve
 - Cash Ordering / Messaging
 - Large Dollar Notifications
 - Pass-Through Account
- International Money Services
- OFAC Checking
- Online Access - *FIRE*
- Third Party Wires
- Wire Transfer

Cards: Referral & Direct

- Credit Card Programs
 - Commercial
 - Consumer
 - Small Business
- Merchant Services
- Prepaid Cards
 - Gift
 - Payroll
 - Travel
- Secured Cards

Cash Letter

- Automated Check Adjustments & Returns
- Online Access - *FIRE*
- *OWN.IT* - Cash Letter Clearing Network
- Remote Deposit Capture

Commercial Banking

- Bank & Holding Company Financing
- Director / Officer Loans
- Federal Funds Guidelines
- International Letters of Credit
- Loan Participations Purchased & Sold

Federal Funds

- Cash Management
- Fed Funds Purchased & Sold
- Agent / Borrowed / EBA / Principal Programs

International

- Foreign Cash Letter
- Foreign Banknote Exchange
- Foreign Drafts
- International Letters of Credit
- International Online Services
- International Wires
- OFAC Checking

Investments

- Asset Liability & Risk Management Software / ALM Driver
- Bank Investment Sales & Trading
- Bank Safekeeping & Transfer
- Bank Shareholder Services
- Cash Sweep
- Customer Trading & Safekeeping
- Funding Programs
- Municipal Underwriting
- Portfolio Accounting / Pricing / Analytics
- Portfolio Management

Leasing

- Agricultural
- Commercial / Industrial
- Facilities
- Municipal
- Lease Participations Purchased & Sold

Liquidity Sources

- DTC CD Funding Program
- Federal Funds Purchased
- Wisconsin CD Programs

Mortgages

- Conventional Products
 - Fixed and ARM
 - HomeReady
 - Investment properties
 - Jumbo
 - Non Owner Occupied
- Government Loans
 - Federal Veteran Administration
 - USDA Rural Development
 - Wisconsin Housing (WHEDA)
- Services
 - Compliance
 - Digital Application Hosting - *BB•Connect*
 - Document Preparation
 - HMDA
 - Underwriting

SBA 7(a)

- Eligibility Reviews
- Loan Packaging
- Underwriting
- Sale of the Guaranteed Portion

Student Loan: Referral

- Sallie Mae Smart Option

Wealth Management

- Bankers' Financial Services Network Office of Supervisory Jurisdiction (OSJ)
- Bankers' Wealth Partner Strategies Financial Planning & Investment Advisors
- Bankers' Bank Insurance Group

Have a specific need?

We continually review and renew our product offerings to support your goals and aid you in serving your customers. If your bank has a specific service need, be sure to discuss it with your Bankers' Bank correspondent banker. Visit our website for more information: BankersBank.com